

| revenue |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| rent: one payment | $\$ 6,250$ | $\$ 92,813$ | $\$ 113,438$ | $\$ 134,063$ |
| rent: two payments | $\$ 3,250$ | $\$ 195,975$ | $\$ 239,525$ | $\$ 283,075$ |
| parlor fees (non-tenants) | $\$ 200$ | $\$ 1,000$ | $\$ 1,200$ | $\$ 1,400$ |
| laundry |  | $\$ 900$ | $\$ 1,100$ | $\$ 1,300$ |
| total revenue |  | $\$ 290,688$ | $\$ 355,263$ | $\$ 419,838$ |


| fixed expenses |  |  |  |
| :--- | ---: | ---: | ---: |
| bank fees | $\$ 100$ | $\$ 100$ | $\$ 100$ |
| cleaning \& house supplies | $\$ 3,200$ | $\$ 3,600$ | $\$ 4,000$ |
| insurance | $\$ 16,000$ | $\$ 16,000$ | $\$ 16,000$ |
| maintenance | $\$ 14,000$ | $\$ 15,000$ | $\$ 16,000$ |
| rent (mortgage) | $\$ 99,123$ | $\$ 99,123$ | $\$ 99,123$ |
| office supplies, postage | $\$ 100$ | $\$ 100$ | $\$ 100$ |
| professional fees | $\$ 4,000$ | $\$ 4,000$ | $\$ 4,000$ |
| total fixed expenses | $\$ 136,523$ | $\$ 137,923$ | $\$ 139,323$ |


| utilities |  |  |  |
| :--- | ---: | ---: | ---: |
| electric | $\$ 10,000$ | $\$ 10,400$ | $\$ 10,800$ |
| garbage | $\$ 4,400$ | $\$ 4,900$ | $\$ 5,400$ |
| gas | $\$ 18,500$ | $\$ 20,500$ | $\$ 22,500$ |
| internet | $\$ 2,400$ | $\$ 2,400$ | $\$ 2,400$ |
| other | $\$ 2,000$ | $\$ 2,000$ | $\$ 2,000$ |
| sewer (wastewater) | $\$ 7,500$ | $\$ 9,500$ | $\$ 11,500$ |
| telephone | $\$ 4,800$ | $\$ 4,800$ | $\$ 4,800$ |
| water | $\$ 3,800$ | $\$ 4,400$ | $\$ 5,000$ |
| water conditioning | $\$ 4,300$ | $\$ 4,900$ | $\$ 5,500$ |
| total utilities | $\$ 57,700$ | $\$ 63,800$ | $\$ 69,900$ |


| catering (32 weeks/year) |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| breakfast (6 meals/week) | $\$ 1.75$ | $\$ 15,120.00$ | $\$ 18,480.00$ | $\$ 21,840.00$ |
| lunch (5 meals/week) | $\$ 4.50$ | $\$ 32,400.00$ | $\$ 39,600.00$ | $\$ 46,800.00$ |
| dinner (4 meals/week) | $\$ 4.75$ | $\$ 27,360.00$ | $\$ 33,440.00$ | $\$ 39,520.00$ |
| sunday brunch (1 meal/week) | $\$ 4.50$ | $\$ 6,480.00$ | $\$ 7,920.00$ | $\$ 9,360.00$ |
| total catering |  | $\$ 81,360.00$ | $\$ 99,440.00$ | $\$ 117,520.00$ |


| bottom line |  |  |  |
| :--- | ---: | ---: | ---: |
| revenue | $\$ 290,687.50$ | $\$ 355,262.50$ | $\$ 419,837.50$ |
| expenses | $\$ 275,583.00$ | $\$ 301,163.00$ | $\$ 326,743.00$ |
| subtotal | $\$ 15,104.50$ | $\$ 54,099.50$ | $\$ 93,094.50$ |
| bad debt | $\$ 14,534.38$ | $\$ 17,763.13$ | $\$ 20,991.88$ |
| contingency | $\$ 10,000.00$ | $\$ 11,000.00$ | $\$ 12,000.00$ |
| net | $-\$ 9,429.88$ | $\$ 25,336.38$ | $\$ 60,102.63$ |

